MCMINN COUNTY ECONOMIC DEVELOPMENT AUTHORITY (A Nonprofit Organization)

FINANCIAL STATEMENTS

JUNE 30, 2017

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INTRODUCTORY SECTION

June 30, 2017

(A Nonprofit Organization) LIST OF PRINCIPAL OFFICIALS JUNE 30, 2017

<u>Staff</u>

Kathy Price – Executive Director Amanda Coleman – Administrative Assistant

Board of Officers

David Alley – President Will Estes – Vice President Farah Reynolds – Treasurer Thom Johnson – Past President

Board Members

Funding Agencies Board Members

John Gentry, McMinn County Mayor David Crews, McMinn County Commissioner Chuck Burris, City of Athens Mayor Bob Lambert, Jr., City of Etowah Eric Newberry, Athens Utilities Board John Goins, Etowah Utilities Board

General Membership Board Members

Porter Clark Scott Moore Jason Housley Rhonda Owens Scott Cass Chuck Gilreath Steve Keylor Sherry McKee

Greenbelt Property Owner Board Member

Jerry Smith

Ex-officio Voting Members

Rob Preston Stewart Smith Dr. Bill Seymour Durant Tullock

Ex-officio Non-voting Members

Tina Tuggle, City Manager, City of Etowah Seth Sumner, City of Athens Mike Bell, State Senator John Forgety, State Representative Bob Cass, City of Englewood Lois Preece, City of Niota Jeff Schumacher, Daily Post - Athenian

FINANCIAL SECTION

June 30, 2017



428 Marilyn Lane Alcoa, Tennessee 37701

Joe S. Ingram, CPA (1948 – 2011) Lonas D. Overholt, CPA Robert L. Bean, CPA Telephone 865-984-1040 Facsimile 865-982-1665

INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of McMinn County Economic Development Authority

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of McMinn County Economic Development Authority (the "Authority") (a nonprofit organization), as of June 30, 2017, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the McMinn County Economic Development Authority, as of June 30, 2017, and the respective changes in financial position and cash flows thereof, for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management Discussion and Analysis on pages 4 - 7, and required supplementary schedules on pages 21 - 23 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the McMinn County Economic Development Authority's basic financial statements. The Introductory Section is presented for purposes of additional analysis and is not a required part of the basic financial statements. The Introductory Section has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 29, 2017 on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standard's* in considering the Authority's internal control over financial reporting and compliance.

Ingram, Overholt & Bean, PC

Alcoa, Tennessee November 29, 2017

MANAGEMENT'S DISCUSSION AND ANALYSIS (REQUIRED SUPPLEMENTARY INFORMATION)

June 30, 2017

MCMINN COUNTY ECONOMIC DEVELOPMENT AUTHORITY (A Nonprofit Organization) MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2017

FINANCIAL HIGHLIGHTS

Our discussion and analysis of the McMinn County Economic Development Authority's financial performance provides an overview of the Authority's activities for the year ended June 30, 2017. Please read it in conjunction with the Authority's financial statements, as listed in the Table of Contents

Authority net position increased by \$59,471 for the fiscal year reported.

Total net position is comprised of the following:

- 1. Investment in capital assets of \$14,755 includes property and equipment, net of accumulated depreciation.
- 2. Unrestricted net position of \$192,582 represents the portion available to maintain the Authority's continuing obligation to the McMinn County residents.
- 3. Restricted net position of \$3,704,136 represents the portion available for industrial park property held for resale and improvements of the property.

Total operating revenues for the year ended June 30, 2017 and 2016 were \$315,486 and \$256,425, respectively.

Total operating expenses for the year ended June 30, 2017 and 2016 were \$256,342 and \$211,707, respectively.

Total liabilities of the Authority increased from \$26,525 to \$32,650 during the fiscal year.

OVERVIEW OF THE FINANCIAL STATEMENTS

The basic financial statement includes: (1) Statement of Net Position, (2) Statement of Revenues, Expenses and Change in Net Position, (3) Statement of Cash Flows, and (4) Notes to the financial statements. The Authority also includes in this report additional information to supplement the basic financial statements.

The *Statement of Net Position* is a statement of position presenting information that includes all of the Authority's assets and liabilities, with the differences reported as Net Position. Over time, increase or decreases in net position may serve as a useful indicator of whether the financial position of the Authority as a whole is improving or deteriorating. Evaluation of the overall economic health of the Authority would extend to other non-financial factors, such as county population changes or advances in communications technology, in addition to the financial information provided in this report.

The *Statement of Revenues, Expenses and Change in Net Position* reports how the Authority's net position changed during the current fiscal year. All current year revenues and expenses are included regardless of when cash is received or paid. This statement is designed to show the financial reliance of the Authority's activities on revenues provided by McMinn County, Cities of Athens and Etowah, McMinn County Bond Board and Athens Utilities Board.

The *Statement of Cash Flows* traces the effect that the fiscal year financial events had on the balance of cash in Authority accounts. It is useful in planning major purchases or retirement of debt, but is not a measure of net income or loss.

The *Notes to the Financial Statements* provide information essential to a full understanding of the financial statements. The notes to the financial statements begin immediately following the basic financial statements.

(A Nonprofit Organization) MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2017

FINANCIAL ANALYSIS OF THE AUTHORITY

One of the most important questions asked about the Authority's finances is: "Is the Authority better off or worse off as a result of this year's activities?" The Statement of Net Positon and the Statement of Revenues, Expenses and Changes in Net Position reports information about the Authority's activities in a way that will help answer this question. These statements report the net position of the Authority and the changes in it. One can think of the Authority's net position as one way to measure financial health of the organization. Over time, increases or decreases in the Authority's net position are one indicator of whether its financial health is improving or deteriorating. The Authority's net position has increased by \$59,471 during the year ended June 30, 2017.

Table 1 Net Position				
•	<u>June 30, 2017</u>	<u>June 30, 2016</u>	Increase (Decrease)	
Assets:	¢ 100 1 0 1	ф <u>010</u> 405	¢ (01.204)	
Current and other assets	\$ 189,121	\$ 210,425	\$ (21,304)	
Capital assets and non-depreciable property held for resale	3,718,891	3,631,030	87,861	
Total assets	3,908,012	3,841,455	66,557	
Deferred outflows of resources	36,111	37,072	(961)	
Liabilities: Other liabilities	32,650	26,525	6,125	
Deferred inflows of resources				
Net Position: Net investment in capital assets Unrestricted Restricted	14,755 192,582 <u>3,704,136</u>	16,674 154,416 <u>3,680,912</u>	(1,919) 38,166 23,224	
Total net position	<u>\$ 3,911,473</u>	<u>\$ 3,852,002</u>	<u>\$ 59,471</u>	

(A Nonprofit Organization) MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2017

Changes in the Authority's net position can be determined by reviewing the following condensed Statement of Revenue, Expenses and Changes in Net Position for the year.

Table 2 Statement of Revenues, Expenses, and Changes in Net Position					
	June 30, June 30, Inc <u>2017</u> <u>2016</u> (De				
Revenue: Operating revenue	\$ 315,486	\$ 256,425	\$ 59,061		
Expenses: Operating expenses	256,342	211,707	44,635		
Operating income	59,144	44,718	14,426		
Non-operating income (expense): Interest income	327_	19	308		
Change in net position	59,471	44,737	14,734		
Beginning net position	3,852,002	3,807,265	44,737		
Ending net position	<u>\$3,911,473</u>	<u>\$3,852,002</u>	<u>\$ 59,471</u>		

Budgetary Highlights

The Authority adopts an annual operating budget which includes proposed expenses and the means for paying these expenses. As conditions change during the year the budget may be amended to prevent budget overruns.

Capital Assets

The Authority's total investment in capital assets amounts to \$41,926 with accumulated depreciation of \$27,171, for a net investment of \$14,755. Capital assets include a vehicle, office furniture and equipment.

(A Nonprofit Organization) MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2017

June 30, <u>2017</u>	June 30, <u>2016</u>
(27,171)	(25,252)
<u>\$ 14,755</u>	<u>\$ 16,674</u>
June 30, <u>2017</u>	June 30, <u>2016</u>
\$ 1,344,093 1,892,439 <u>467,604</u> \$ 3,704,136	\$ 1,335,533 1,821,669 <u>457,154</u> \$ 3,614,356
	2017 \$ 37,509 <u>4,417</u> 41,926 <u>(27,171)</u> \$ 14,755 June 30, <u>2017</u> \$ 1,344,093 1,892,439

Economic Factors and Future Needs

Originally, the McMinn County Economic Development Authority was established to recruit manufacturing industries. Over the past years, the Authority has evolved into a much more diverse entity. The Authority's main two functions are to recruit both new industry and to aid existing industries in their expansion efforts.

Contact the Authority's Management

This annual financial report is designed to provide a general overview of the McMinn County Economic Development Authority's finances and to demonstrate its accountability for the funding it receives. If you have any questions about this report, or need additional financial information, please contact the Authority's Executive Director at McMinn County Economic Development Authority, 9 E. Madison Avenue, Suite 201, Athens, TN 37303.

BASIC FINANCIAL STATEMENTS

June 30, 2017

(A Nonprofit Organization) STATEMENT OF NET POSITION JUNE 30, 2017

ASSETS AND DEFERRED OUTFLOWS OF RESOURCES

Current Assets: Cash and cash equivalents Accounts receivable Prepaid insurance Total Current Assets Capital assets, net	\$ 182,520 3,363 <u>3,238</u>	\$ 189,121 14,755
Non-depreciable Property held for resale: Mt. Verd Industrial Park Athens I-75 Industrial Park North Etowah Industrial Park Total Non-depreciable Property Held for Resale Total assets	1,344,093 1,892,439 <u>467,604</u>	<u>3,704,136</u> <u>3,908,012</u>
 Deferred outflows of resources: Pension changes in expected and actual experience Pension changes in investment earnings - actual and projected Pension contributions subsequent to the measurement date Total Deferred Outflows of Resources LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION 	14,460 962 20,689	36,111
Current Liabilities: Accounts payable Accrued laibilities Pension contributions payable Net pension liability Total Current Liabilities	7,601 497 707 23,845	32,650
Deferred inflows of resources Net Position: Investment in capital assets Unrestricted Restricted for industrial property for resale/improvements Total Net Position		14,755 192,582 <u>3,704,136</u> <u>\$ 3,911,473</u>

See accompanying independent auditors' report and notes.

(A Nonprofit Organization) STATEMENT OF REVENUES, EXPENSES AND CHANGE IN NET POSTION FOR THE YEAR ENDED JUNE 30, 2017

OPERATING SUPPORT AND REVENUES:

OI ERATING SUITORI AND REVENUES.	
Athens Utilities Board	\$ 61,000
City of Athens	35,000
City of Etowah	5,000
Etowah Utilities Board	20,000
McMinn County	75,000
General membership	23,650
EDA Partners	22,500
Grants: TN Three Star	34,946
Tennessee Valley Authority	4,750
SR2 Grant	2,225
Miscellaneous	31,415
Total Operating Support and Revenues	315,486
OPERATING EXPENSES:	
Communications	2 0 1 9
	2,918
Salaries	115,719
Payroll taxes/fringe benefits	17,600
Business insurance	4,849
Office supplies and printing	6,258
Marketing	3,617
Retirement	20,689
Dues and subscriptions	3,886
Website	7,505
Professional fees	10,286
Insurance – Industrial Parks	4,450
Salute to Industry Day	3,905
Meetings	2,263
Three Star	34,946
Travel and business development	11,029
Local travel	3,572
Depreciation	1,919
Miscellaneous	931
Total Operating Expenses	256,342
Total Operating Expenses	230,312
Operating Income	59,144
NON-OPERATING REVENUE (EXPENSE)	
Interest earned	327
Change in Net Position	59,471
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Net Position - Beginning of year	3,852,002
Net Position – End of year	<u>\$ 3,911,473</u>

See accompanying independent auditors' report and notes.

(A Nonprofit Organization) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash received from support and revenues	\$	319,548
Cash paid to vendors and suppliers	Ŧ	(114,209)
Payments to employees/benefits/taxes		(133,122)
Net Cash Flows Provided by Operating Activities		72,217
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CASH FLOWS FROM CAPITAL AND RELATED ACTIVITIES:		
Improvements to properties held for resale		(89,780)
I I I I I I I I I I I I I I I I I I I		
CASH FLOWS FROM INVESTING ACTIVITIES:		
Interest income		327
Net Decrease in Cash and Cash Equivalents		(17,236)
		,
Cash and Cash Equivalents at Beginning of Year		199,756
Cash and Cash Equivalents at End of Year	<u>\$</u>	182,520
Reconciliation of Operating Income to Cash Provided by		
Operating Activities:		
Operating income	\$	59,144
Depreciation		1,919
Changes in Assets and Liabilities:		
Receivables		4,062
Prepaid insurance		6
Accounts payable		6,125
Deferred outflows/inflows		961
Cash Provided by Operating Activities	<u>\$</u>	72,217

See accompanying independent auditors' report and notes.

(A Nonprofit Organization) NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of operations. The primary objective of the McMinn County Economic Development Authority (established October 30, 1986) is to promote McMinn County, Tennessee in terms of industrial development and expansion. The Authority endeavors to recruit new industry into McMinn County as well as to aid existing industries in their expansion efforts. The Authority is supported primarily through funding from local governments and general membership dues. The Authority's By-laws authorize that a Board of Directors shall manage the business and affairs of the entity, and are authorized to employ an Executive Director and staff to manage the entity. The By-laws reflect the following as the Board of Directors:

- 1) McMinn County Mayor
- 2) One representative from each of the funding agencies of the entity
- 3) Twelve members from the general membership to be elected at the annual meeting The first election will be 4 members elected for a 1-year term, 4 members elected for a 2-year term, and 4 members elected for a 3-year term
- 4) Two ex-officio voting members representing the Athens and Etowah Chambers of Commerce
- 5) One ex-officio non-voting Director each from the cities of Calhoun, Englewood, and Niota
- 6) Four ex-officio non-voting Directors City Manager of Athens and Etowah, and the State Senator and Representative who represent McMinn County
- 7) One ex-officio voting Director owning property in Green Belt Status
- 8) Two ex-officio voting Directors from school systems in Athens and Etowah

Basis of accounting. The accounting and financial reporting treatment is determined by the applicable measurement focus and basis of accounting. Measurement focus indicates the type of resources being measured such as current financial resources or economic resources. The basis of accounting indicates the timing of transactions or events for recognition in the financial statements.

The accompanying financial statements are reported using the "economic resources measurement focus," and the "accrual basis of accounting." Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

The accompanying financial statements include the Authority and all its component units (if applicable), collectively referred to as "the financial reporting entity", in accordance with the Governmental Accounting Standards Board's ("GASB") Statement 14 as amended by GASB Statement 39.

Basis of presentation. The financial statements of the Authority have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Authority applies all GASB pronouncements.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of presentation (Continued). The McMinn County Economic Development Authority's operations are accounted for as a proprietary fund. This fund type is used to account for operations 1) that are financed and operated in a manner similar to private business enterprises – where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or 2) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purpose.

Cash and cash equivalents. For financial statement purposes, the Authority considers all highly liquid investments with original maturities of three months or less to be cash equivalents. The carrying amounts reflected in the statement of financial position for cash and cash equivalents approximate the respective fair values due to the short maturities of those investments.

Property and equipment. The Authority capitalizes all expenditures for furnishings and equipment in excess of \$1,000. Purchased furnishings and equipment are carried at cost. Depreciation is computed using the declining balance method. Non-depreciable property held for resale is recorded at acquisition cost plus improvement costs.

Unearned revenue. It is the Authority's policy to invoice members and funding agencies prior to the beginning of the next fiscal year. Income from membership dues and agency funding is deferred and recognized over the period to which it relates.

Advertising. The Authority uses advertising to promote its programs and services among the audiences it serves. Advertising costs are expensed as incurred.

Tax exempt status. The Authority is exempt from federal income tax as an organization described in Section 501(c)(6) of the Internal Revenue Code. However, income from certain activities not directly related to the Authority's tax-exempt purpose is subject to taxation as unrelated business income. There was no such income for the year ended June 30, 2016. The Organization's Forms 990 *Return of Organization Exempt from Income Tax*, for the years ended June 30, 2012, 2013 and 2014 are subject to examination by the Internal Revenue Service, generally for three years after the returns are filed.

Contributed facilities. The Authority occupies without charge an office located in a government-owned building. The estimated fair rental value of the premises is not included in the accompanying financial statements.

Use of estimates. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Related organizations. The Authority Board consists of twenty-nine members including appointed officials from McMinn County and the cities of Athens, Etowah, Englewood, and Niota.

Concentration of support. The Authority is highly dependent on the funding by the participating governmental entities which provided 63% and 73% of the Authority's support for the 2017 and 2016 fiscal years, respectively.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Operating and Non-operating Revenues and Expenses. Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Authority include general memberships and EDA Partners. Operating expenses include personnel costs, contractual services, and expenses include personnel costs, contractual services, and expenses not meeting this definition are reported as non-operating revenues and expenses.

Recently Issued and Adopted Accounting Pronouncements. In June 2012 the Governmental Accounting Standards Board issued Statement No. 68, *Accounting and Financial Reporting for Pensions*, effective for the fiscal year beginning July 1, 2014. This statement revises existing standards for measuring and reporting pension liabilities for pensions provided by the Authority to its employees. This Statement requires recognition of a liability equal to the net pension liability, which is measured as the total pension liability, less the amount of the pension plan's fiduciary net position. The Authority implemented this standard effective July 1, 2014.

Pensions. For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of McMinn County Economic Development Authority's participation in the Public Employee Retirement Plan of the Tennessee Consolidated Retirement System (TCRS), and additions to/deductions from McMinn County Economic Development Authority's fiduciary net position have been determined on the same basis as they are reported by the TCRS for the Public Employee Retirement Plan. For this purpose, benefits (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms of the Public Employees Retirement Plan of TCRS. Investments are reported at fair value.

Net Position Flow Assumptions. Net position – net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowings used for the acquisition, construction or improvement of those assets. The net investment of capital assets will also include deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt. If there are any significant unspent related debt proceeds or deferred inflows of resources at year-end, the portion of the debt or deferred inflows of resources at year-end, the portion of net investment in capital assets. Rather, the portion of the debt is included in the same net position component (restricted or unrestricted) as the unspent proceeds.

Net position is reported as restricted when there are limitations imposed on its use either through enabling legislation adopted or external restrictions imposed by creditors, grantors, laws or regulations of other governments.

Sometimes the Authority will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as net position – restricted and net position – unrestricted, a flow assumption must be made about the order in which the resources are considered to be applied. It is the Authority's policy to consider net position – restricted to have been depleted before net position – unrestricted is applied.

NOTE 2 – CASH

In order to provide a safe temporary medium for investments of idle funds, the Authority is authorized by the Tennessee Code Annotated to invest in the following:

- 1. Bonds, notes, or treasury bills of the United States;
- 2. Non-convertible debt securities of certain issuers;
- 3. Other obligations which are guaranteed as to principal and interest by the United States or any of its agencies;
- 4. Certificates of Deposit at state and federal chartered banks and savings and loan associations;
- 5. Obligations of the United States or its agencies under a repurchase agreement of approved as an authorized investment by the State Director of Local Finance;
- 6. Money market funds whose portfolios consist of any of the foregoing investments if approved as an authorized investment by the State Director of Local Finance; and
- 7. The Local Government Investment Pool under which local monies are transferred to and invested with the State Treasurer's cash portfolio.

The Authority has no legal restrictions governing cash deposits with financial institutions.

Custodial Credit Risk – The Authority has no formal policy regarding custodial credit risk. However, cash and investments include bank balances and investments that at the balance sheet date were either entirely insured or collateralized with securities held by the Tennessee States Bank Collateral Pool.

Total cash with a carrying value of \$182,520 at June 30, 2017 is summarized as follows:

Cash:	
Cash in checking:	
Simmons Bank	\$ 116,622
First Volunteer Bank	15,752
Certificate of Deposit:	
SouthEast Bank (matures 8/12/17 @ .39% interest)	 50,146
Total Cash	\$ 182,520

NOTE 3 – NON-DEPRECIABLE PROPERTY HELD FOR RESALE

Property held for resale is stated at cost, including interest capitalized during development. The property's purpose is to attract industry to McMinn County. Proceeds from the sale of the I-75 and Mt. Verd property will be retained by the Authority for future industrial property purchases and maintenance activities.

In June 2000, the City of Etowah conveyed a portion of the North Etowah Industrial Park to the Authority for future development and sale. The Authority, the City of Etowah and McMinn County have executed an agreement regarding the disposition of the proceeds from any sales of said property.

NOTE 4 – FURNISHINGS AND EQUIPMENT

Furnishings and equipment at June 30 consists of the following:

	Balance <u>7-1-16</u>	A	<u>dditions</u>	<u>Retire</u>	ements	Balance 5-30-17
Office furnishings	\$ 4,417	\$	-	\$	-	\$ 4,417
Auto	 37,509				-	 37,509
	41,926		-		-	41,926
Less: accumulated depreciation	 (25,252)		(1,919)		_	 <u>(27,171</u>)
-	\$ 16,674	\$	<u>(1,919)</u>	\$	-	\$ 14,755

Depreciation expense was \$1,917 for the year ended June 30, 2017.

NOTE 5 - GENERAL INFORMATION ABOUT THE PENSION PLAN

Plan Description:

Employees of the Authority are provided a defined benefit pension plan through the Public Employee Retirement Plan, an agent multiple-employer pension plan administered by the TCRS. The TCRS was created by state statute under Tennessee Code Annotated Title 8, Chapters 34-37. The TCRS Board of Trustees is responsible for the proper operation and administration of the TCRS. The Tennessee Treasury Department, an Authority in the legislative branch of state government, administers the plans of the TCRS. The TCRS issues a publically available financial report that can be obtained at <u>www.treasury.tn.gov/tcrs</u>.

Benefits Provided:

Tennessee Code Annotated Title 8, Chapters 34-37 establishes the benefit terms and can be amended only by the Tennessee General Assembly. The chief legislative body may adopt the benefit terms permitted by statute. Members are eligible to retire with an unreduced benefit at age 60 with 5 years of service credit or after 30 years of service credit regardless of age. Benefits are determined by a formula using the member's highest five consecutive year average compensation and the member's years of service credit. Reduced benefits for early retirement are available at age 55 and vested. Members vest with five years of service credit. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria.

Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLA's) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI Change is between one-half percent and one percent. A member who leaves employment may withdraw their employee contributions, plus any accumulated interest.

NOTE 5 - GENERAL INFORMATION ABOUT THE PENSION PLAN (Continued)

Employees Covered by Benefit Terms:

At the measurement date of June 30, 2016, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries currently receiving benefits	0
Inactive employees entitled to but not yet receiving benefits	0
Active employees	_2
	2

Contributions:

Contributions for employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. Employees contribute 5 percent of salary. The Authority makes employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. For the year ended June 30, 2017, employer contributions for the Authority were \$9,941 based on a rate of 8.59% of covered payroll. By law, employer contributions are required to be paid. The TCRS may intercept the Authority's state shared taxes if required employer contributions are not remitted. The employer's actuarially determined contribution (ADC) and member contributions are expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

Net Pension Liability (ASSET)

McMinn County Economic Development Authority's net pension liability (asset) was measured as of June 30, 2016, and the total pension liability used to calculate net pension liability (asset) was determined by an actuarial valuation as of that date.

Actuarial assumptions:

The total pension liability as of June 30, 2016 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	3.0 percent
Salary increases	Graded salary ranges from 8.97 to 3.71 percent based on age, including inflation, averaging 4.25 percent
Investment rate of return	7.5 percent, net of pension plan investment expenses, including inflation
Cost-of-Living Adjustment	2.5 percent

Mortality rates were based on actual experience from the June 30, 2012 actuarial experience study adjusted for some of the expected future improvement in life expectancy.

NOTE 5 - GENERAL INFORMATION ABOUT THE PENSION PLAN (Continued)

Actuarial assumptions: (Continued)

The actuarial assumptions used in the June 30, 2016 actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2008 through June 30, 2012. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2012 actuarial experience study by considering the following three techniques: (1) the 25-year historical return of the TCRS at June 30, 2012, (2) the historical market returns of asset classes from 1926 to 2012 using the TCRS investment policy asset allocation, and (3) capital market projections that were utilized as a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. Four sources of capital market projections were blended and utilized in the third technique. The blended capital market projection established the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding inflation of 3 percent. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

	Long-Term	
	Expected Real	Target
Asset Class	Rate of Return	Allocation
U.S. equity	6.46%	33%
Developed market international equity	6.26%	17%
Emerging market international equity	6.40%	5%
Private equity and strategic lending	4.61%	8%
U.S. fixed income	0.98%	29%
Real estate	4.73%	7%
Short-term securities	0.00%	1%
		100%

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.5 percent based on a blending of the three factors described above.

Discount rate:

The discount rate used to measure the total pension liability was 7.5 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from McMinn County Economic Development Authority will be made at the actuarially determined contribution rate pursuant to an actuarial valuation in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

(A Nonprofit Organization) NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

NOTE 5 - GENERAL INFORMATION ABOUT THE PENSION PLAN (Continued)

Changes in the Net Pension Liability (Asset)

	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (Asset) (a) – (b)
Balance at June 30, 2015	<u>\$ 35,603</u>	<u>\$ 10,797</u>	<u>\$ 24,806</u>
Changes for the year:			
Service cost	16,359	-	16,359
Interest	3,897	-	3,897
Differences between expected and actual			
experience	(6,124)	-	(6,124)
Contributions – employer	-	14,841	(14,841)
Net investment income	-	403	(403)
Benefit payments, including refunds of			
employee contributions	-	-	-
Administrative expense		(151)	151
Net Changes	14,132	15,093	(961)
Balance at June 30, 2016	<u>\$ 49,735</u>	<u>\$ 25,890</u>	<u>\$ 23,845</u>

Sensitivity of the net pension liability (asset) to changes in the discount rate:

The following presents the net pension liability (asset) of the Authority calculated using the discount rate of 7.5 percent, as well as what the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.5 percent) or 1-percentage-point higher (8.5 percent) than the current rate:

	1% Decrease (6.5%)	Current Discount <u>Rate (7.5%</u>)	1% Increase (8.5%)
The Authority's net pension liability (asset)	\$ 32,388	\$ 23,845	\$ 16,889

Pension Expense (Income) and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

Pension expense:

For the year ended June 30, 2017, McMinn County Economic Development Authority recognized pension expense of \$20,689.

NOTE 5 - GENERAL INFORMATION ABOUT THE PENSION PLAN (Continued)

Pension Expense (Income) and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Continued)

Deferred outflows of resources and deferred inflows of resources:

For the year ended June 30, 2017, The Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Out	ferred flows of sources	Inflo	Ferred ows of ources
Differences between expected and actual experience	\$	19,972	\$	(5,512)
Net difference between projected and actual earnings on pension plan investments		962		-
Contributions subsequent to the measurement date				
of June 30, 2016		20,689		_
Total	<u>\$</u>	41,623	\$	(5,512)

The amount shown above for "Contributions subsequent to the measurement date of June 30, 2016," will be recognized as a reduction (increase) to net pension liability (asset) in the following measurement period.

Amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

\$ 1,643
1,643
1,643
1,577
1,385
7,537
\$

In the table shown above, positive amounts will increase pension expense while negative amounts will decrease pension expense.

Payable to the Pension Plan

At June 30, 2017 The McMinn County Economic Development Authority reported a payable of \$707 for the outstanding amount of contributions to the pension plan required at the year ended June 30, 2017.

(A Nonprofit Organization) NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

NOTE 6 - CONCENTRATION OF CREDIT RISK

Financial instruments which potentially subject the Authority to concentrations of credit risk consist principally of temporary cash investments. At times, cash balances held at financial institutions may be in excess of FDIC insurance limits. The Authority places its temporary cash investments with high-credit, quality financial institutions and, by policy, limits the amount of credit exposure to any one financial institution. At June 30, 2017, cash balances did not exceed FDIC insurance limits. The Authority believes no significant concentration of credit risk exists with respect to these cash investments.

The Authority receives approximately 74% of its annual budget from McMinn County, Cities of Athens and Etowah, and the local Athens utility. This funding could be cut or terminated at any time.

NOTE 7 - RISK FINANCING ACTIVITIES

It is the policy of the Authority to purchase commercial insurance for the risks of losses to which it is exposed. These risks include general liability, property and casualty, worker's compensation, and employee health insurance. Settled claims have not exceeded commercial coverage in any of the past three (3) fiscal years.

NOTE 8 – VACATION AND COMPENSATED ABSENCES

Employees of McMinn County Economic Development Authority adhere to the Authority's personnel policy regarding vacation and sick leave. The number of vacation days an employee accrues each month is determined by the individual employee's number of years of service. Vacation may be accrued and carried over. Upon termination of employment, the Development Authority will only pay out a maximum of 21 days of accrued vacation days. Sick leave accrues at a rate of eight (8) hours per month. There is no pay out for accrued sick leave upon termination of employment. No accrual was required for compensated absences and vacation at June 30, 2017.

NOTE 9 – SUBSEQUENT EVENTS

The date to which events occurring after June 30, 2017, the date of the most recent balance sheet, have been evaluated for possible adjustment to the financial statements or disclosures is November 29, 2017, which is the date on which the financial statements were issued.

MCMINN COUNTY ECONOMIC DEVELOPMENT AUTHORITY McMinn County, Tennessee

REQUIRED SUPPLEMENTARY INFORMATION

June 30, 2017

SCHEDULE OF CHANGES IN NET PENSION LIABILITY (ASSET) AND RELATED RATIOS BASED ON PARTICIPATION IN THE PUBLIC EMPLOYEE PENSION PLAN OF TCRS Last Fiscal Year Ended June 30,

		2015	2	2016
Total pension liability (asset)				
Service cost	\$	10,825	\$	16,359
Interest		812		3,897
Changes in benefit terms		-		-
Differences between actual & expected experience		23,966		(6,124)
Change of assumptions		-		-
Benefit payments, including refunds of employee				
contributions				-
Net change in total pension liability		35,603		14,132
Total pension liability-beginning		_		35,603
Total pension liability-ending (a)	<u>\$</u>	35,603	\$	49,735
Plan fiduciary net position				
Contributions – employer	\$	10,825	\$	14,841
Contributions – employee		-		-
Net investment income		74		403
Benefit payments, including refunds of employee contributions		-		-
Administrative expense		(102)		(151)
Other		-		-
Net change in plan fiduciary net position	¤	10,797		15,093
Plan fiduciary net position – beginning		_	_	10,797
Plan fiduciary net position – ending (b)	\$	10,797	\$	25,890
Net Pension Liability (asset)-ending (a) – (b)	<u>\$</u>	24,806	<u>\$</u>	23,845

** GASB 68 requires a 10-year schedule for this data to be presented starting with the implementation of GASB 68. The information in this schedule is not required to be presented retroactively prior to the implementation date. Please refer to previously supplied date from TCRS GASB website for prior years' date, if needed.

SCHEDULES OF REQUIRED SUPPLEMENTARY INFORMATION**

Schedule of Changes in Net Pension Liability (Asset) and Related Ratios (Continued) Based on Participation in the Public Employee Pension Plan of the TCRS Last Fiscal Year Ending June 30,

Plan fiduciany not position as a noncontage of		<u>2015</u>		<u>2016</u>	
Plan fiduciary net position as a percentage of total pension liability		30.33%		52.06%	
Covered payroll	\$	83,723	\$	114,780	
Net pension liability (asset) as a percentage of covered payroll		29.63%		20.77%	

** GASB 68 requires a 10-year schedule for this data to be presented starting with the implementation of GASB 68. The information in this schedule is not required to be presented retroactively prior to the implementation date. Please refer to previously supplied date from TCRS GASB website for prior years' date, if needed.

SCHEDULE OF CONTRIBUTIONS**

Based On Participation In The Public Employee Pension Plan of TCRS Past Fiscal Year Ended June 30,

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Actuarially determined contribution Contributions in relation to the actuarially	\$ 10,825	\$ 14,841	\$ 14,841
determined contribution Contribution deficiency (excess)	<u>(10,825)</u> <u>\$</u>	<u>(14,841</u>) <u>\$</u>	<u> </u>
Covered-employee payroll Contributions as a percentage covered -	\$ 83,723	\$ 114,780	\$ 114,789
employee payroll	12.93%	12.93%	12.93%

** GASB 68 requires a 10-year schedule for this data to be presented starting with the implementation of GASB 68. The information in this schedule is not required to be presented retroactively prior to the implementation date. Please refer to previously supplied date from TCRS GASB website for prior years' date, if needed.

NOTES TO REQUIRED SUPPLEMENTARY SCHEDULES PRESENTED ON PAGES 21-22 For the Fiscal Year Ended June 30, 2017

Valuation date:

Actuarially determined contribution rates for 2017 were calculated based on the June 30, 2015 actuarial valuation.

Methods and assumptions used to determine contribution rates:

Actuarial cost method	Frozen initial liability
Amortization method	Level dollar, closed (not to exceed 20 years)
Remaining amortization period	Varies by year
Asset valuation	10-year smoothed with a 20 percent corridor to market value
Inflation	3.0 percent
Salary increases	Graded salary ranges from 8.97 to 3.71 percent based on age, including inflation
Investment Rate of Return	7.5 percent, net of investment expense, including inflation
Retirement age	Pattern of retirement determined by experience study
Mortality	Customized table based on actual experience including an adjustment for some anticipated improvement
Cost of Living Adjustments	2.5 percent

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLAINCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

June 30, 2017



428 Marilyn Lane Alcoa, Tennessee 37701

Joe S. Ingram, CPA Lonas D. Overholt, CPA Robert L. Bean, CPA Telephone 865-984-1040 Facsimile 865-982-1665

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLAINCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors McMinn County Economic Development Authority

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of McMinn County Economic Development Authority, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise McMinn County Economic Development, and have issued our report thereon dated November 29, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered McMinn County Economic Development Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of McMinn County Economic Development Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether McMinn County Economic Development Authority's financial statements are free from material misstatements, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Ingram, Overholt & Bean, PC

Alcoa, Tennessee November 29, 2017

SCHEDULE OF FINDINGS AND QUESTIONED COSTS For the Year Ended June 30, 2017

- A. Current year findings none
- **B.** Prior year findings none