

REQUEST FOR PROPOSALS (RFP)

INDUSTRIAL DEVELOPMENT BOARD OF McMINN COUNTY, TENNESSEE

RFP Title: Perimeter Fencing Improvements – Mayfield Dairy Facility

Project Location: Athens, McMinn County, Tennessee

1. NOTICE OF REQUEST FOR PROPOSALS

The Industrial Development Board of McMinn County, Tennessee (the "IDB"), hereby invites sealed proposals from qualified, experienced, and licensed fencing contractors to provide all labor, materials, equipment, and services necessary for the installation of perimeter fencing and related improvements at the Mayfield Dairy facility located in McMinn County, Tennessee.

This Request for Proposals (RFP) is issued in accordance with applicable Tennessee laws and IDB procurement policies. The intent of this RFP is to select a contractor that will best serve the interests of the IDB based on qualifications, experience, compliance with requirements, and overall value.

2. PROJECT DESCRIPTION AND PURPOSE

The purpose of this project is to improve site security, access control, and operational functionality through the installation of a new industrial-grade perimeter fencing system. The fencing improvements are intended to establish a defined and secure perimeter, accommodate controlled vehicular and pedestrian access points, and support coordination with automated gates and electronic access control systems being implemented concurrently or in future phases.

The successful proposer shall provide a complete, code-compliant, and durable fencing system appropriate for an active industrial food-processing facility.

3. SCOPE OF SERVICES

The Contractor shall furnish all labor, materials, supervision, tools, equipment, permits, and coordination required to complete the work described herein. The scope of services includes, but is not limited to, the following:

3.1 Perimeter Fencing

- Furnish and install industrial-grade perimeter fencing along locations designated by the Owner.
- Fence type, height, fabric, post spacing, bracing, accessories, and finish shall be suitable for industrial use and shall be clearly identified in the proposal.
- All posts shall be installed plumb and set in concrete footings sized and reinforced as required for site conditions and fence height.
- Fence installation shall maintain required setbacks and clearances from utilities, roadways, and existing improvements.

3.2 Gates and Access Openings

- Furnish and install vehicular and pedestrian gates at locations designated by the Owner.
- Gates shall be heavy-duty, industrial-rated assemblies, suitable for frequent operation.
- Gate systems shall be compatible with automated gate operators and electronic access control devices, which may be installed under a separate contract.
- Gate types may include sliding, cantilever sliding, or swing gates, as appropriate to site conditions.

3.3 Coordination with Security and Gate Automation Systems

- Coordinate closely with the Owner, IDB, and other contractors performing gate automation and electronic access control work.
- Provide sleeves, supports, spacing, and physical accommodations for card readers, reader pedestals, conduit pathways, and control equipment at gate locations.
- Installation shall not impede the function, safety, or code compliance of automated gate systems.

3.4 Demolition and Site Restoration

- Remove and properly dispose of existing fencing, gates, or related materials as directed by the Owner.
- Restore disturbed areas, including soils, gravel, pavement, and turf, to equal or better condition than existed prior to construction.

4. CONTRACTOR REQUIREMENTS AND RESPONSIBILITIES

The selected Contractor shall be responsible for the following:

- Conducting a site visit and verifying all field conditions prior to submission of a proposal.

- Performing all work in compliance with applicable federal, state, and local laws, codes, and ordinances.
 - Coordinating construction activities to minimize disruption to ongoing facility operations.
 - Maintaining a safe worksite and compliance with OSHA regulations.
 - Protecting existing utilities and infrastructure from damage.
 - Providing daily cleanup and final site cleanup upon completion of the work.
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5. PROPOSAL SUBMITTAL REQUIREMENTS

Each proposal shall, at a minimum, include the following information:

- Firm name, address, primary contact, and proof of business licensing.
 - Description of relevant experience with comparable industrial or secured-site fencing projects.
 - Detailed description of the proposed fencing and gate systems, including materials, heights, finishes, and construction details.
 - Proposed project schedule, including anticipated start and completion dates.
 - Lump-sum cost proposal, with itemized breakout for fencing, gates, demolition, and any alternates.
 - Warranty information for both materials and workmanship.
 - Proof of insurance and bonding capacity as required by the IDB.
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6. EVALUATION AND AWARD

Proposals will be evaluated by the IDB based on the following criteria:

- Proposer qualifications, experience, and demonstrated ability to perform similar work.
- Compliance with the requirements set forth in this RFP.
- Quality, durability, and suitability of proposed materials and systems.
- Ability to coordinate with gate automation and security system installations.
- Cost proposal and overall value to the Industrial Development Board.
- Proposed schedule and capacity to complete the work within required timeframes.

The IDB reserves the right to negotiate with one or more proposers prior to award, if deemed to be in its best interest.

7. PROCUREMENT SCHEDULE

The anticipated procurement schedule is as follows:

- **RFP Issued:** May 15, 2026
- **Pre-Bid Meeting:** June 1, 2026
- **Deadline for Questions:** June 5, 2026
- **Proposal Due Date:** June 15, 2026
- **Anticipated Award Date:** June 26, 2026

The IDB reserves the right to modify this schedule as necessary.

Pre-Bid Meeting will be held on June 1, 2026 at 2:00pm at the McMinn County Economic Development Authority office.

Address: 9 E. Madison Ave, Ste 201, Athens, TN 37303

8. SUBMISSION INSTRUCTIONS

Proposals shall be submitted in the manner and format prescribed by the Industrial Development Board of McMinn County. Proposals received after the stated deadline may be rejected without consideration.

Mailing Address: 9 E. Madison Ave, Ste 201, Athens, TN 37303

Email: lindsey@makeitinmcminn.org

9. GENERAL CONDITIONS AND RESERVATION OF RIGHTS

The Industrial Development Board of McMinn County reserves the right to reject any or all proposals, to waive informalities or irregularities, and to accept the proposal determined to be in the best interest of McMinn County. Issuance of this RFP does not obligate the IDB to award a contract or to reimburse any costs incurred by proposers in the preparation of their proposals.

Issued by:

Industrial Development Board of McMinn County
9 E. Madison Ave, Ste 201
Athens, TN 37303



FOR REFERENCE

Revision

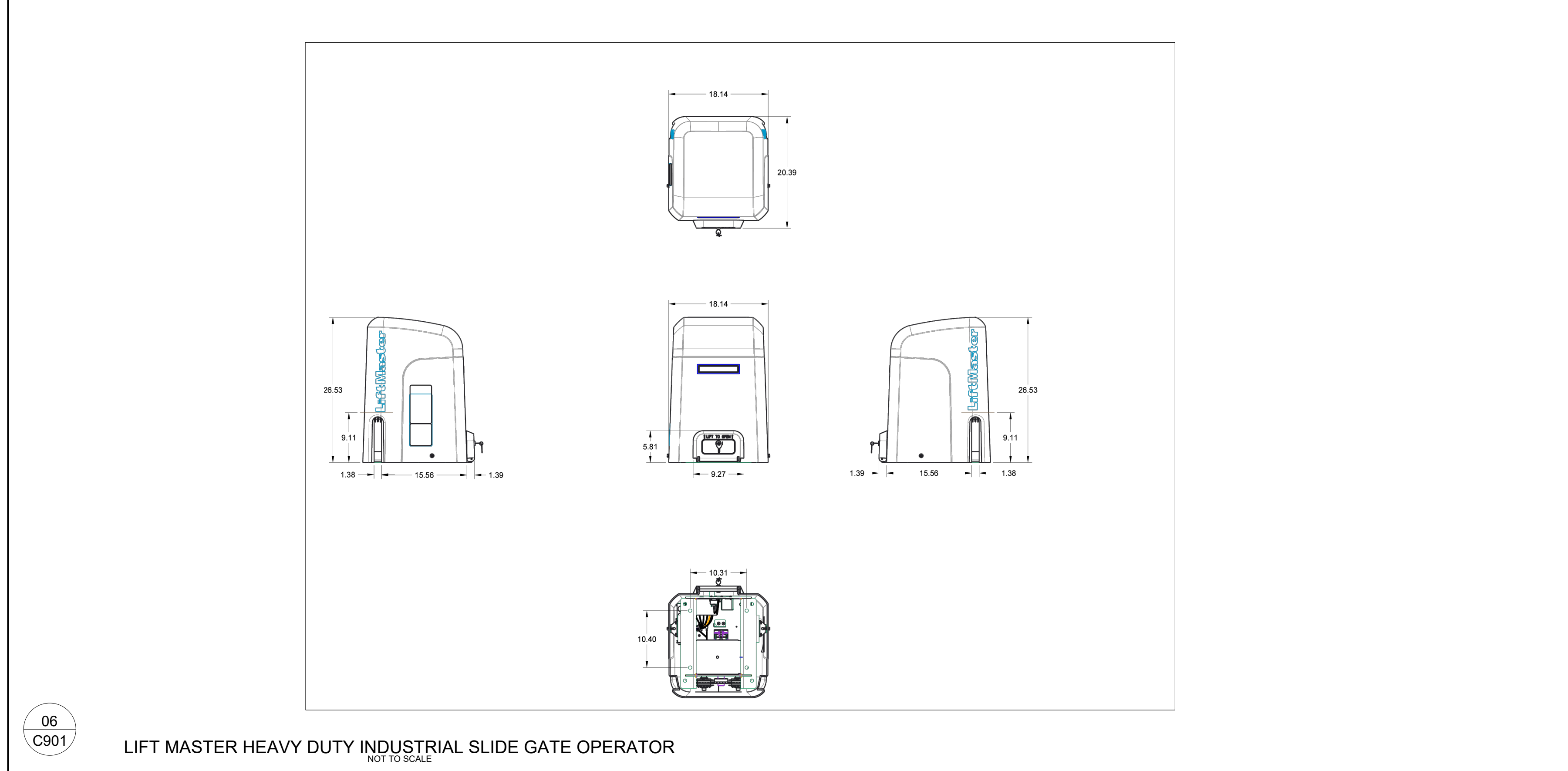
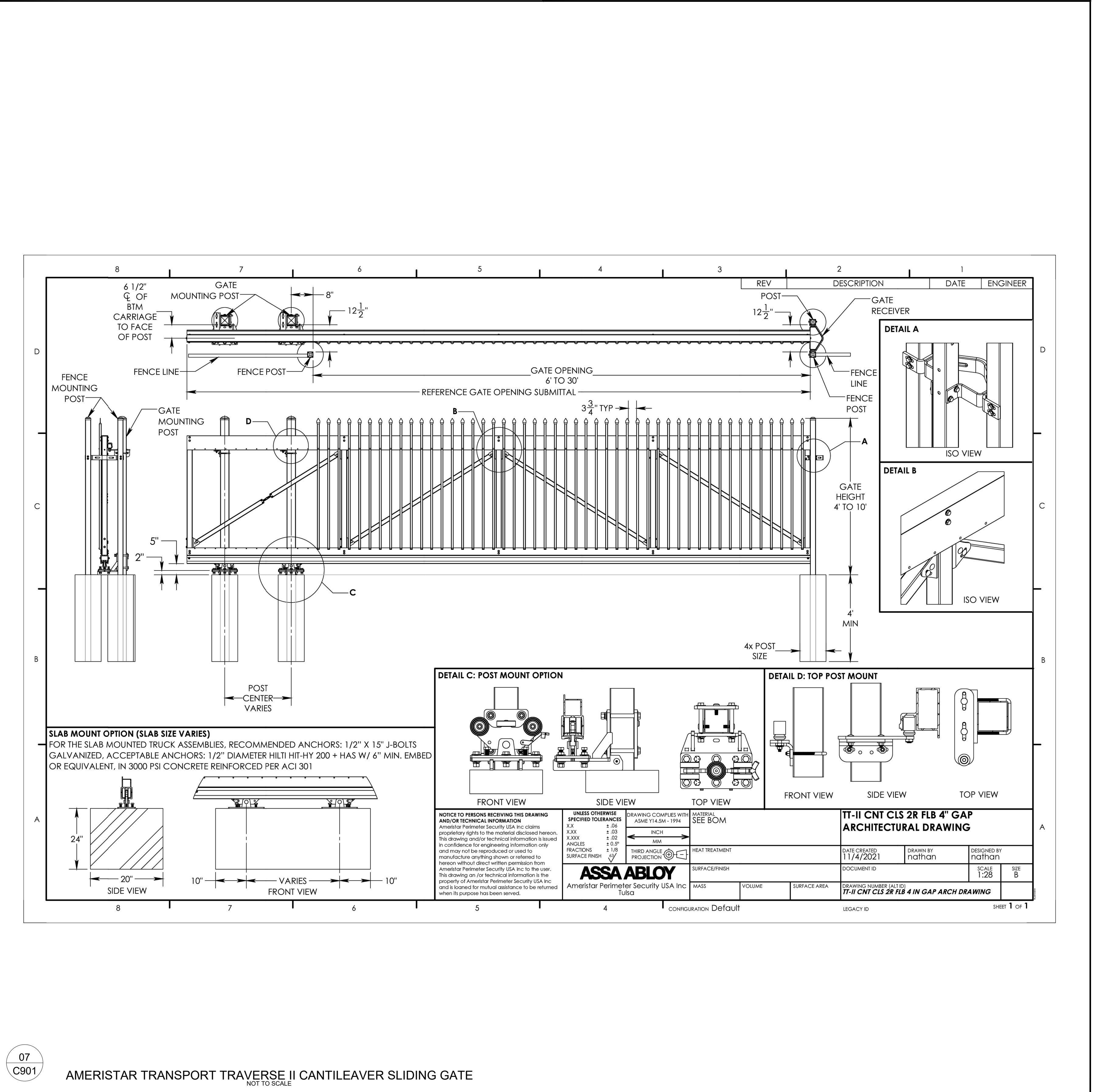
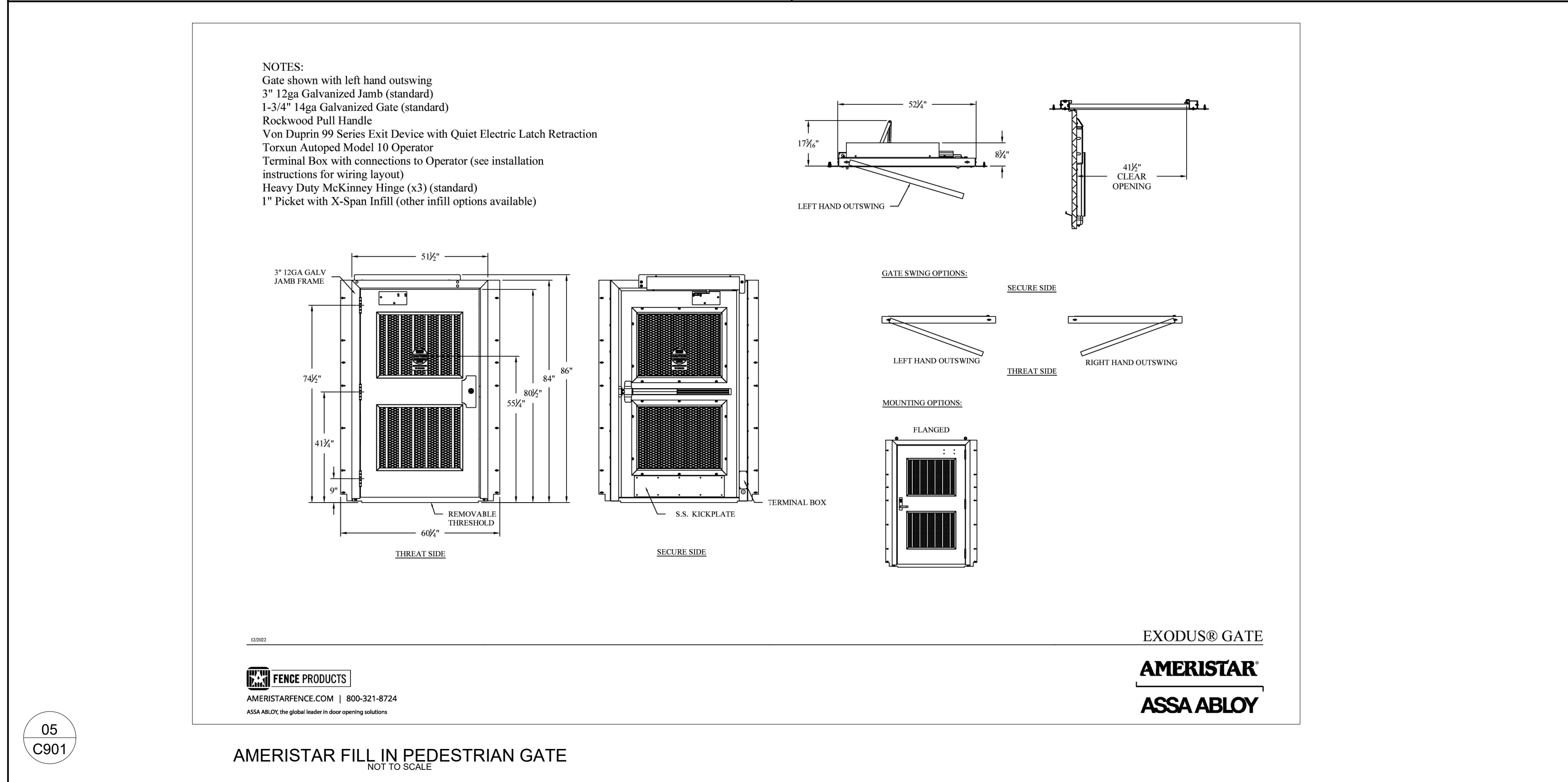
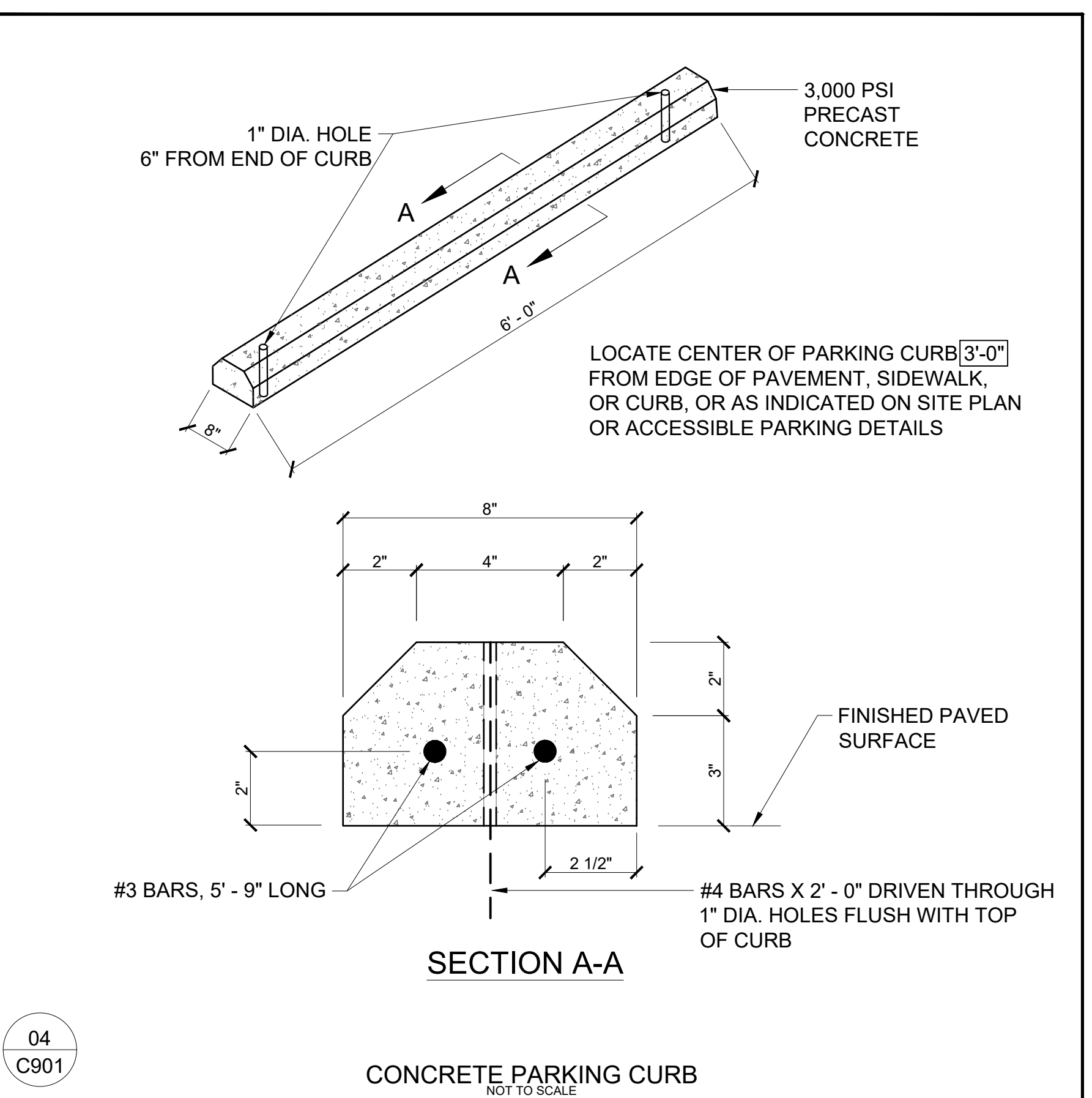
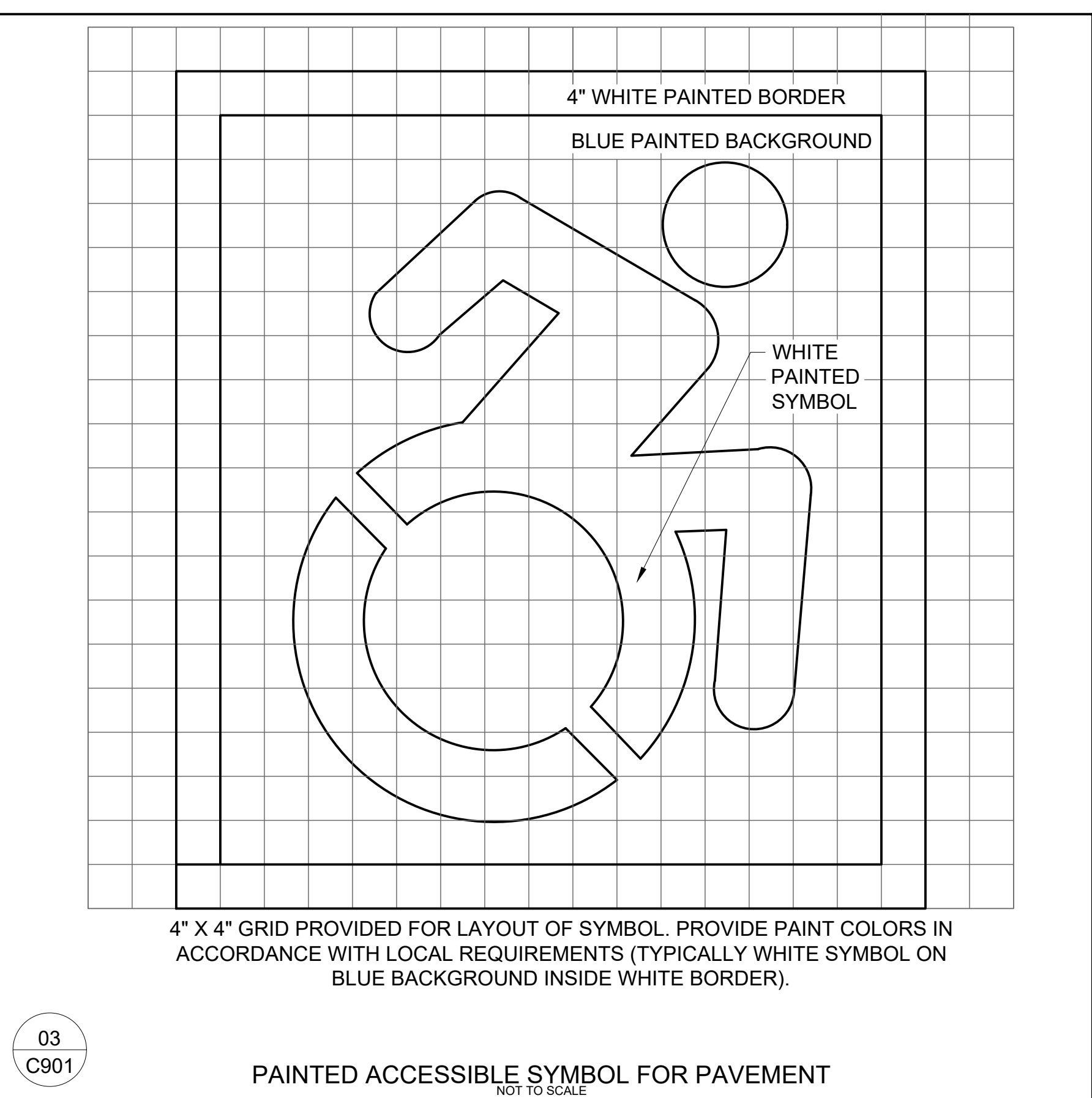
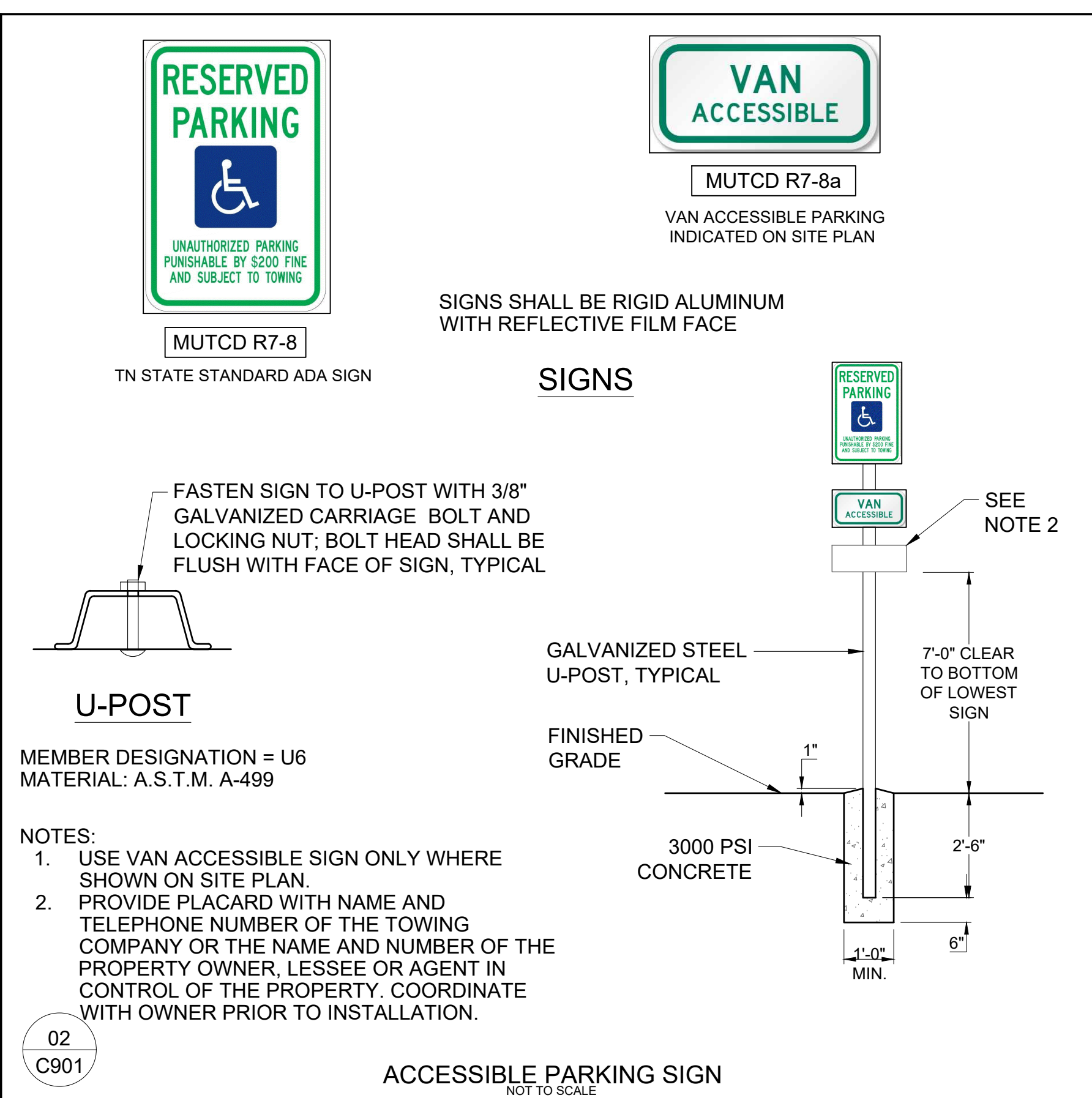
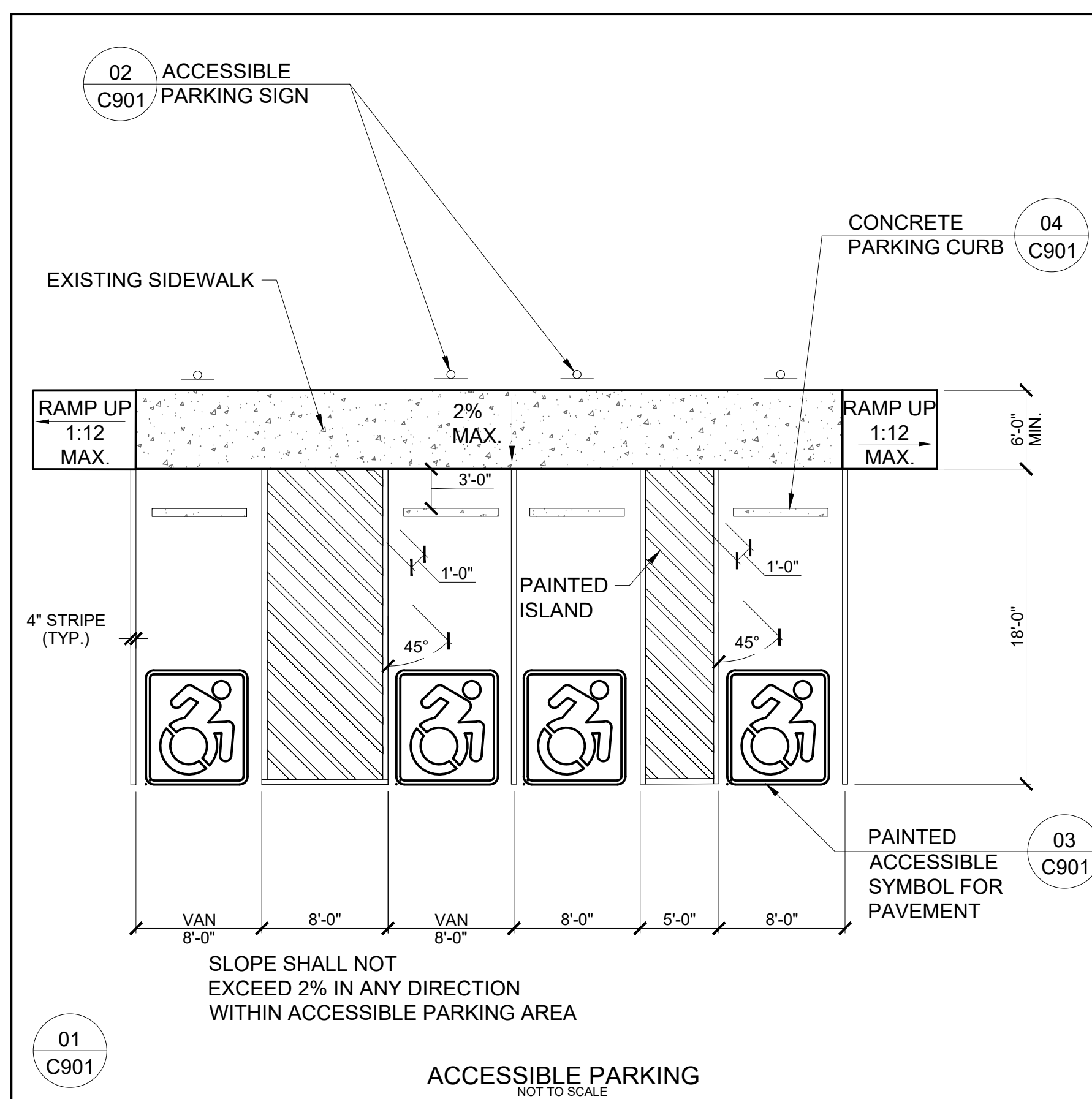
No. Date Description

SITE DETAILS

C901

50740.00
Project Issue Date
02/27/2026

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